NEWPARK REIT LIMITED (Incorporated in the Republic of South Africa) (Registration number 2015/436550/06) JSE share code: NRL ISIN: ZAE000212783 (Approved as a REIT by JSE) ("Newpark" or "the Company" or "the group")



# PROVISIONAL SUMMARISED AUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR THE 12 MONTH PERIOD ENDED 29 FEBRUARY 2016

## DIRECTORS REPORT

## **Nature of Business**

Newpark is a property holding and investment company that is currently invested in A-grade commercial properties situated in the heart of Sandton.

Newpark listed on the Alternative Exchange of the JSE on 3 February 2016. Following the successful private placing of 10 000 000 ordinary shares at R6.25 per share, the number of shares in issue after the R62.5 million capital raising increased to 100 000 001.

Newpark's property portfolio consists of two buildings located in the heart of Sandton, Gauteng, namely the JSE which has 18,162m<sup>2</sup> of gross lettable area ("**GLA**") and an adjoining building known as 24 Central, which has 15,089m<sup>2</sup> GLA. The combined independent valuations of these properties as at 29 February 2016 was R1,065 million.

## **Change in Auditors**

The group changed auditors from Grant Thornton to PricewaterhouseCoopers Inc. effective 3 March 2016.

PricewaterhouseCoopers Inc. will continue in office as auditors in accordance with section 90 of the Companies Act 71 of 2008, subject to approval of the shareholders at the upcoming annual general meeting.

## Results

In accordance with the Pre-Listing Statement ("**PLS**"), the board of directors of Newpark ("**the Board**") has not declared a dividend for the 1 month period ended 29 February 2016.

## Strategy

Newpark's investment strategy is to seek well positioned prime commercial properties which provide quality cash flows with the potential of upward rating on lease renewals and/or redevelopment opportunities within the medium to long-term (5 to 20 years).

## **Acquisitions and Developments**

Apart from the acquisition of the entire issued share capital of Newpark Towers Proprietary Limited ("**Newpark Towers**"), Newpark made no further acquisitions and no developments took place during the period under review.

## Vacancies and Arrears

There were no vacancies in the property portfolio as at 29 February 2016. No bad debts were incurred nor is it considered necessary to provide for any potential bad debts.

## Funding

During the period Newpark Towers accepted a facility from Rand Merchant Bank of R271 million of which R270 million has been drawn down, and repaid both the Standard Bank loan of R198 million and shareholders loans of R47 million.

	Amount	Margin
Facility drawn down	<b>R'millions</b>	over Jibar
Expiry August 2020	270	1.65%
	Amount	
Interest rate applicable	<b>R'millions</b>	Rate
Interest rate swap	135	8.52%
Interest rate cap	135	10.17%
Both the swap and cap expire in January 20	19	
Interest rate applicable Interest rate swap Interest rate cap	Amount R'millions 135 135	<b>Rate</b> 8.52%

The RMB facility is secured by a first mortgage bond over fixed property with a carrying value of R 982 308 223 and currently attracts a floating rate of three-month JIBAR plus 1.65%. The RMB facility is repayable in August 2020. Newpark secured an interest rate swap and interest rate cap on this facility on 18 January 2016. The interest rate cap has the effect that 50% of the interest on the RMB facility is capped at a rate of 10.17%. In addition, the interest rate swap secured with RMB has the effect that in respect of the remaining 50% of the interest on the RMB facility, the floating portion of the current rate is swapped for a fixed rate of 8.52%, before the RMB margin of 1.65%. The interest rate swap and cap expire on 18 January 2019 and interest is payable quarterly.

## Percentage of debt hedged

The all-in weighted average cost of funding is 9.42% and the average hedge-term is 2.9 years. It is the board's policy to hedge at least 70% of the exposure to interest rate risk.

## Summary of financial performance

	29 February 2016
Shares in issue	100,000,001
Net asset value per share	R7.91
Loan-to-value ratio *	22.3%
Gross property operating expense ratio	34.9%

\*The loan-to-value ratio is calculated by dividing interest bearing borrowing net of cash on hand by the total of investment property.

## **CAPITAL REORGANISATION – NEWPARK TOWERS ACQUISITION**

On 3 February 2016 Newpark acquired 100% of the share capital of Newpark Towers. This did not result in a substantive economic change and merely resulted in a change in the structure of the group.

Newpark Towers' assets and liabilities are ultimately controlled by the same parties both before and after the transaction. IFRS 3 specifically states that a combination of entities or businesses under common control is excluded from the scope of IFRS 3. There is currently no guidance in IFRS on the accounting treatment for combinations among entities under common control. In developing a policy for capital reorganisation transactions, Newpark considered the guidance issued by other standard setting bodies which use a similar conceptual framework to develop accounting standards.

Newpark has elected to use the predecessor accounting method, which is based on equivalent US GAAP and UK GAAP guidance for common control transactions. Predecessor accounting does not require the acquirer to restate assets and liabilities to their fair values. The acquirer, i.e. Newpark incorporated the predecessor carrying values. No goodwill arises in applying the predecessor accounting method.

In accordance with the predecessor method, any difference between the consideration given and the aggregate book value of the assets and liabilities (as of the date of the transaction) is recognised in a separate reserve within equity called the capital reorganisation reserve.

## Outlook

The Board is confident that Newpark will deliver on its PLS forecasts of a distribution of 49.47 cents per share for the year ended 28 February 2017. The forecast is based on the assumption that a stable macro-economic environment will prevail and operating cost increases will not be above inflation. This forecast has not been audited or reviewed by the Company's auditors.

By order of the board.

## Simon Fifield

Managing Director

## Ron Hill Financial Director

## Johannesburg

31 May 2016

## SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Audited	Audited
	29 February	28 February
	2016	2015 Restated
	(R'000)	(R'000)
Assets		
Non-current assets		
Investment properties	982 308	739 591
Straight-line lease asset	44 823	23 726
Deferred tax	55	-
Derivative financial instruments	699	-
Lease incentive	22 496	17 124
	1 050 381	780 441
Current Assets		
Trade and other receivables	6 157	6 718
Straight-line lease asset	12 727	16 912
Current tax receivable		865
Lease incentive	2 647	2 647
Cash and cash equivalent	32 217	1 231
Total Current Assets	53 748	28 373
Total Assets	1 104 129	808 814
Equity and Liabilities		
Equity		
Share capital	620 006	1
Reserves	180 412	-
Retained (loss)/income	(9 759)	452 918
	790 659	452 919
Liabilities		
Non-Current Liabilities		
Bank borrowings	270 000	198 290
Deferred tax	14 640	100 029
	284 640	298 319
Current liabilities		
Loans from shareholders	-	47 400
Trade and other payables	28 830	10 175
	28 830	57 575
Total Liabilities	313 470	355 894
Total Equity and Liabilities	1 104 129	808 813

## SUMMARISED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Audited 12 months ended 29 February 2016	Audited 14 months ended 28 February 2015 Restated
	(R'000)	(R'000)
Revenue Property operating expenses Other income Administrative expenses <b>Operating profit</b> Finance income Fair value adjustments Finance costs <b>Profit / (loss) before taxation</b> Taxation <b>Profit / (loss) for the period</b>	95 185 (33 206) 100 (6 000) <b>56 079</b> 1 161 242 524 (22 191) <b>277 573</b> 85 537 <b>363 110</b>	91 001 (29 822) - (93) <b>61 086</b> 300 (42 854) (22 950) (4 418) (2 667) (7 085)
Other comprehensive income Total comprehensive income / (loss) for the period	- 363 110	- (7 085)
Earnings per share (cents) Per share information Basic earnings per share* Diluted earnings per share*	400.17 400.17	(7.87) (7.87)

\* Subsequent to the publication of the trading statement on 25 May 2016, the Board, in consultation with the Company's auditors, have revised the calculation of the weighted average number of shares in issue to more appropriately reflect the substance of the Newpark Towers acquisition, resulting in the consolidation of Newpark Towers for the full financial period ended 29 February 2016. The trading statement utilised the weighted average number of shares in issue calculated as the total number of shares in issue as at 29 February 2016, weighted for a period of one month (being the date of listing to 29 February 2016), resulting in 7 397 260 shares being used in the EPS calculation. Whereas, the revised weighted average number of shares contained herein has been calculated as 90 000 001 shares (being the underlying shares attributable to the pre-existing Newpark Towers shareholders) weighted for the full financial year, plus the additional 10 000 000 shares issued on listing, weighted to 29 February 2016, resulting in 90 739 727 shares being used in the EPS calculation (2015: 90 000 001 shares).

## **RECONCILIATION OF PROFIT FOR THE PERIOD TO HEADLINE EARNINGS**

	12 months ended 29 February	14 Months ended 28 February
	2016	2015
		Restated
	(R'000)	(R'000)
Earnings	363,110	(7,085)
Less: Change in fair value of property net of tax	(331,603)	34,862
Headline Earnings	31,507	27,777
Less: Current year lease straight lining net of tax	(12,177)	(20,804)
Derivative financial instrument fair value adjustment net of tax	(503)	-
Add: Lease incentive charge	2,647	2,715
Distributable Income (cents)	21,474	9,689
Headline earnings per ordinary share*	34.72	30.86
Distributable income per share	21.47	10.77

Newpark has no dilutionary instruments in issue.

## SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS

	Audited 12 months ended 29 February 2016	Audited 14 months ended 28 February 2015 Restated
	(R'000)	(R'000)
Net cash from operating activities	28 151	(7 180)
Net cash from investing activities	(1 162)	(334)
Cash flows from financing activities		
Proceeds on share issue	62 500	-
Repayment of shareholder loans	(47 400)	-
Dividends paid	(82 813)	-
Bank borrowings advanced	270 000	5 887
Bank borrowings repaid	(198 290)	-
Net cash from financing activities	3 997	5 887
Total cash and cash equivalent movement for the year	30 986	(1 627)
Cash and cash equivalent at the beginning of the year	1 231	2 858
Total cash and cash equivalent at the end of the year	32 217	1 231

## SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital	Share issue costs	Total share capital	Capital reorganisation reserve	Retained (loss)/income	Total equity
	(R'000)	(R'000)	(R'000)	(R'000)	(R'000)	(R'000)
Balance at 1 March 2015						
restated	1	-	1	-	452 918	452 919
Profit for the period	-	-	-	-	363 110	363 110
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income						
for the period	-	-	-	-	363 110	363 110
Issue of shares	625 000	(4 994)	620 006	-	-	620 006
Capital reorganisation	(1)	-	(1)	180 412	(180 474)	(63)
Dividends	-	-	-	-	(645 313)	(645 313)
Total contributions by and						
distributions to owners of						
company recognised directly						
in equity	624 999	(4 994)	620 005	180 412	(825 787)	(25 370)
Balance at 29 February 2016	625 000	(4 994)	620 005	180 412	(9 759)	790 659
SECTORAL SPLIT				GLA	Gross Rentals	
Based on:						
Retail				15.03%	15.76%	
Office				84.97%	84.24%	
LEASE EXPIRY PROFILE (unaudit	ed)					
Based on:	,			GLA	Gross Rentals	
Vacant						
Feb 2016				0.00%	0.07%	
Feb 2017				8.44%	3.45%	
Feb 2018				13.98%	10.69%	
Feb 2019				13.00%	10.02%	
Feb 2020				6.99%	6.14%	
> Feb 2020				57.59%	69.63%	

100%

100%

#### SEGMENTAL ANALYSIS

#### Segmental information

The appointed Chief Operating Decision Maker within the group is the Group Executive Committee ("**EXCO**"). This is because it is EXCO's responsibility to meet on a frequent basis to review budgets and to assess the operating performance of its operating segments. The information provided to EXCO summarises financial data and information by property. At 29 February 2016, the group is organised into two main operating segments:

- 24 Central
- JSE

	24 Central (R'000)	JSE (R'000)	Total (R'000)
2016		. ,	· · ·
Revenue	58 160	37 025	95 185
Property operating expenses	(21 896)	(11 320)	(33 206)
Fair value adjustments	123 481	119 043	242 524
	159 745	144 758	302 503
2015			
Revenue	66 769	24 232	91 001
Property operating expenses	(29 822)	-	(29 822)
Fair value adjustments	(3 724)	(39 130)	(42 854)
	33 223	(14 898)	18 325

## NOTES

## PREPARATION, ACCOUNTING POLICIES AND AUDIT OPINION

The provisional summarised audited consolidated financial statements have been prepared in accordance with the requirements of the JSE Listings Requirements and the requirements of the Companies Act of South Africa applicable to summary financial statements. The JSE Listings Requirements require reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS"), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council, and to also, as a minimum, contain the information required by IAS 34, Interim Financial Reporting. The accounting policies applied in the preparation of the audited consolidated financial statements, from which the provisional summarised audited consolidated financial statements of IFRS.

The provisional summarised consolidated financial statements were compiled under the supervision of Ron Hill, the financial director.

The directors are not aware of any matters or circumstances arising subsequent to the year-end that require any additional disclosure or adjustment to the financial statements.

This provisional summarised report is extracted from audited information, but is not itself audited. The annual financial statements were audited by PricewaterhouseCoopers Inc., who expressed an unmodified opinion thereon. The audited annual financial statements and the auditor's report thereon are available for inspection at the company's registered office.

The directors take full responsibility for the preparation of this provisional summarised report and for ensuring that the financial information has been correctly extracted from the underlying audited annual financial statements.

## SIGNIFICANT FINANCIAL STATEMENT NOTES

#### **Investment properties**

The valuation of investment properties was determined principally using discounted cash flow projections, based on estimates of future cash flows, supported by the terms of any existing lease contracts and by external evidence such as current market rentals for similar properties in the same location and condition, and using discount rates that reflects current market assessments, of the uncertainty in the amount and timing of the cash flows. The future rental rates were estimated depending on the actual location, type and quality of the properties and taking into account market data and projections at the valuation date, as well as the expiry of existing lease agreement.

## **Related parties**

## Relationships

Subsidiary

Former shareholders of subsidiary

Newpark Towers Proprietary Limited

B Van Wyk Ellerine Bros Proprietary Limited Ellwain Investments Proprietary Limited FHP Manager Proprietary Limited Renlia Developments Proprietary Limited

	GROUP	GROUP	COMPANY
	29 February	28 February	29 February
	2016	2015	2016
	(R'000)	(R'000)	(R'000)
Related party balances			
Loan accounts owing to related parties			
Barry Daniel Van Wyk	-	1 100	-
Ellerine Bros Proprietary Limited	-	17 237	-
Ellwain Investments Proprietary Limited	-	17 237	-
Renlia Developments Proprietary Limited	-	11 826	-
	-	47 400	-
Interest paid to related parties			
Barry Daniel Van Wyk	35	-	-
Ellerine Bros Proprietary Limited	548	-	-
Ellwain Investments Proprietary Limited	548	-	-
Renlia Developments Proprietary Limited	376	-	-
Newpark Towers Proprietary Limited	-	-	41
	1 057	-	41

## PRIOR PERIOD ERRORS

The up-front payment of the lease incentive was expensed in full upon payment in order to extinguish the related liability at the due date being August 2015. No adjustment was processed in order to straight-line the up-front payment of the lease incentive over the remaining term of the lease. The correction of the errors results in adjustments as follows:

Statement of financial position	28 February 2015 (R'000)	1 January 2014 (R'000)
Current assets Increase in lease	19 771	5 812
<b>Equity</b> Increase in opening retained income Increase in retained income	(5 812)	(5 812)
Non-current liabilities Increase in deferred tax	(3 804)	
Statement of profit or loss and other comprehensive		
income Increase in revenue Increase in taxation	(13 959) 3 804	

The straight-line lease asset and the lease incentive receivable were not taken into account in determining the fair value of investment property. The correction of the errors results in adjustments as follows:

	28 February 2015 (R'000)	1 January 2014 (R'000)
Statement of financial position	(,	(,
Current assets		(40.224)
Decrease in investment properties	(61 077)	(18 224)
Equity		
Decrease in opening retained income	14 825	
Decrease in retained income		14 825
Non-current liabilities		
Decrease in deferred tax	11 390	3 398
Statement of profit or loss and other comprehensive income		
Decrease in fair value adjustment	42 854	
Decrease in taxation	(7 991)	

## DIRECTORS

G D Harlow (Chairman) \*\*, S P Fifield (Chief Executive Officer), R R Hill (Financial Director), B D van Wyk \*, D T Ellerine\*, K M Ellerine\*, H C Turner \*\*, D I Sevel \*\*

\* Non-executive director

\*\* Independent non-executive director

## **REGISTERED OFFICE**

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P O Box 3178, Houghton, Gauteng, 2041

## WEBSITE

www.newpark.co.za

## **COMPANY SECRETARY**

**CIS Company Secretaries Proprietary Limited** 

## TRANSFER SECRETARY

Computershare Investor Services Proprietary Limited

## SPONSOR

Java Capital